



February 22, 2021

Brandon Dudley
Project Director, Unified Library Management System
California State University Chancellor's Office

Dear Brandon,

Ex Libris has leveraged the power and flexibility of our Higher Ed cloud platform in many ways. We continuously seek to break down silos for the academic library community, and this time we are doing just that for resource sharing workflows with our newest solution, Rapido. We are achieving this goal by incorporating resource sharing as part of a richer and more complete resource-request life cycle that includes discovery, fulfillment and acquisitions.

Rapido is an end-to-end discovery-to-delivery resource sharing solution focusing on staff efficiencies and patron services, and it offers a user experience that patrons have come to expect from contemporary technology-enabled services. It's also simple to use and it's automated, providing unmediated request processing with a cutting edge cloud-based application.

For staff, Rapido is accessed via Alma, which automates and simplifies the borrowing and lending processes, thereby helping staff manage a high volume of requests efficiently. For patrons, Rapido is accessed via Primo, which creates an outstanding experience by ensuring easy access to resources and full transparency & tracking as part of the process. With the recent reductions in funding amongst the CSU libraries, the efficiencies and reduced overhead provided by Rapido are just what the doctor ordered.

With a new central index of all Rapido libraries' holdings and library definitions of their lendable items, Rapido automatically finds the best lender to fulfill borrowing requests. This new holdings index is not limited to only Rapido customers, but also extends across the Alma & RapidILL community. In so doing, Rapido provides a comprehensive ecosystem of resource sharing information from thousands of Ex Libris partners across the entire globe.

When it becomes necessary to leverage resources from third-party systems, including other interlibrary loan provider systems and resource sharing technologies, Rapido will easily integrate with these systems via standard and open interfaces.

Included with Rapido is a subscription to RapidILL for each participating institution. The great news here is that 18 of the 23 CSU campuses already use RapidILL, and therefore would only need to invest a small incremental amount - about \$3,000 per campus per year to upgrade to Rapido through this special offer.

In addition, Rapido offers a strong market alternative to OCLC with a lower cost and a predictable subscription-based pricing model that encourages greater use of resource sharing to augment library collections. Rapido will replace ILLiad and/or Tipassa as well as the OCLC resource sharing transactional fees. In short – your investment in Rapido will pay for itself within one year, and longer-term, it will provide the CSU libraries significant savings in a time of lean budgets.



For the five CSU campuses not already using the service, RapidILL offers free article borrowing with no cost and no invoicing. RapidILL also contains holdings records with precise coverage to support libraries accepting only requests from their electronic collections. And for print collections, RapidILL and Rapido share accurate information on years and volumes possessed by the libraries. Furthermore, Rapido and RapidILL’s fully automated process is integrated with Alma. This means that – as part of the Ex Libris Higher Ed cloud platform – activation and ramp-up time to begin realizing value with Rapido is minimal, especially for those already using RapidILL.

Finally, knowing that your students, librarians and faculty might be working remotely more frequently, or in longer stretches; resource sharing staff can continue and provide PDF links to articles and book chapters from their electronic collections.

In summary, Rapido was designed from the ground up with the intention of providing academic libraries with the capability to evolve resource sharing services in ways that lead to greater efficiencies and cost savings while simultaneously giving patrons the user experience they have come to expect.

Ex Libris is offering exclusive pricing for a CSU system-wide adoption of Rapido. This offer provides equity of access & capabilities for all CSU institutions in order to ensure a consistent user experience and consistent workflows across the entire CSU system. For this reason, and under this proposal, All CSU members would be provided with access to Rapido for use within the CSU system. For those 18 institutions currently invested in RapidILL, they will continue to enjoy access to RapidILL while also gaining full access to Rapido for use within CSU and more broadly around the globe – all at a small incremental cost of about \$3,000 per campus per year. If any of the CSU institutions choose not to invest in this offer, they would still have access to Rapido (including RapidILL) for resource sharing inside the CSU only. The table below assumes that none of the five campuses not currently invest in RapidILL would decide to invest in this proposed solution. The more campuses who decide to accept this offer, the lower the annual cost to each campus.

Campus	Current RapidILL Spend (Annual Subscription)	Proposed Consortial Pricing for Rapido Upgrade (Annual Subscription)	Incremental Pricing (add'l to Current RapidILL Spend)
Bakersfield	N/A	\$0	\$0
Channel Islands	N/A	\$0	\$0
Chico	\$4,336	\$7,333	\$2,997
Dominguez Hills	\$4,230	\$7,333	\$3,103
East Bay	\$4,336	\$7,333	\$2,997
Fresno	\$4,336	\$7,333	\$2,997
Fullerton	\$4,336	\$7,333	\$2,997
Humboldt	\$4,336	\$7,333	\$2,997
Long Beach	\$4,336	\$7,333	\$2,997
Los Angeles	N/A	\$0	\$0



Maritime Academy	N/A	\$0	\$0
Monterey Bay	N/A	\$0	\$0
Northridge	\$4,336	\$7,333	\$2,997
Pomona	\$4,336	\$7,333	\$2,997
Sacramento	\$4,336	\$7,333	\$2,997
San Bernardino	\$4,336	\$7,333	\$2,997
San Diego	\$6,847	\$7,333	\$486
San Francisco	\$4,336	\$7,333	\$2,997
San Jose	\$4,336	\$7,333	\$2,997
San Luis Obispo	\$4,336	\$7,333	\$2,997
San Marcos	\$4,336	\$7,333	\$2,997
Sonoma	\$4,336	\$7,333	\$2,997
Stanislaus	\$4,336	\$7,333	\$2,997
Systemwide Totals	\$80,453	\$132,000	\$51,547

This favorable system-wide subscription pricing is contingent upon executing an agreement on or before June 30, 2021, which would be payable in July 2021.

Please let me know if you have any questions.

Best regards,

Mike Hommel
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